



# MICROSCOPE

*Bits & Bytes of News from your Micro Leader*

November 20th, 2002

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## **Products:**

### *Distribution Software:*

Integrasoft

### *Hardware Solutions:*

Unisys

Dell Computers

### *Application Software:*

Microsoft

MCSP

GoldMine

Seagate

Crystal Reports

Harbinger EDI

### *Network Solutions:*

3Com

Ascend

### *Bar Code Solutions:*

Intermec

Symbol

ST Bar

Loftware

### *Unix Software:*

UnForm

Facetwin

Transoft ODBC

Vsi-fax

### *Internet Solutions:*

E Commerce

Web Pages

E Mail

## **TechGap to Integrasoft**

Upgrading from TechGap to Integrasoft — taking the next step.

While there are hundreds of new features and new functionality in the new Integrasoft product, the heir apparent to TechGap. The upgrade is fairly simple.

- A). Data Conversion tools to take your TechGap data to Integrasoft.
- B). Setup new fields or data now available in Integrasoft.
- C). Redo special prints or custom programs
- D). Minimal training

AND YOUR DONE...

Integrasoft not just for upgrades, we would like welcome Security Data & Cable HQ our newest Integrasoft client.

If you need sales or technical information on Integrasoft or would like to see demo, please give Charles a call.

There are many new time saving features in Integrasoft, with new enhancements coming quarterly.

See the new Inventory Search Engine.

### **Integrasoft featured Inventory Search Engine**

Find products fast , the new engine searches across multiple fields, based on internal words ( not just the first word). Two word searches and wild card searches.

**Bottom Line - Orders are completed faster and customer satisfaction increases.**

## **Access TechGap or Integrasoft over the Internet**

There have been many technological advances in software and hardware solutions to allow you to run your applications over the internet in a secure reliable environment.

And with the high monthly cost of dedicated point-to-point lease lines, some of these technologies may be worth looking into.

Over the last few months, we have implemented several such technologies. Some of you need individual mobile access, while others need remote office or branch connections.

Contact Alan Poe our resident guru to see if this technology is right for you.



***Other Important Announcements***

Licensing Issues:

In the last few months, I have fielded many questions regarding licenses, so I thought this article would be a good idea to help clarify some of these issues. This article focuses on general informational regarding licenses.

Your server operating system whether Unix or Microsoft is a user based licensed product. The more users you add, the more likely you will have to purchase additional user licenses.

TechGap or Integrasoft is a user base license. Facetterm, Facetwin, Goldmine, MS Office, etc. are all user based licensed products.

This is where the confusion starts. Every vendor has it's own unique licensing rules. Like, what is a user, is it a physical, or a virtual user, or is it a process or login user.

(Licensing continued)

Then the number or increments of the users blocks vary vendor by vendor. Then the fees for continued use, maintenance, upgrades, etc. are just as varied.

The bottom line is this, you are paying fees for a whole host of different products and their associated rules. My point is, that while you may not be any less confused, you should be aware that when you add users to your system, you will probably have to buy additional licenses not just for one product, but for multiple products.

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Congratulations! We wish Bryan and his wife Janet a happy 5th anniversary.

Happy Holidays to ALL ...

**Visit our Web Site at [www.micromeans.com](http://www.micromeans.com)**

**Our mission...**To provide quality software and hardware solutions that help our clients gain a competitive edge. Backed by the best service and support in the industry, with the attitude and experience to make it happen.

***Upcoming Holiday Schedule***

*Thanksgiving November 28th and 29th*  
*Christmas December 25th and 25th*  
*New Years January 1st 2003*

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Year End is just around the corner, please make sure you have already ordered your W2 forms and have enough backup tapes to perform year end.

Warm welcome to our newest clients:

Double G Forest — Gary Easton  
Security Data & Cable HQ — Jay Piper