



MICROSCOPE

Bits & Bytes of News from your Micro Leader

October 20th, 2010

Published by: MicroMeans, Inc.

Products:

Distribution Software:

ISWEB

Integrasoft

BusinessVision

Hardware Solutions:

Unisys

Dell Computers

HP Computers

Application Software:

Microsoft

Goldmine

Crystal Reports

LogMeIn

Network Solutions:

Terminal Server

Exchange

Bar Code Solutions:

Intermec

ST Bar

Loftware

Unix Software:

UnForm

Facetwin

Transoft ODBC

Vsi-fax

Internet Solutions:

E Commerce

Webstore

Web Pages

E Mail

MAJOR ANNOUNCEMENTS

ISWEB continues to gain popularity among new and existing users. Ease of use, point and click interface, built in help, reduced training requirements are just a few reasons that many users are excited about this new offering from Tech Systems.

Current Major highlights include:

Current ISWEB Release is 15.2

This release has added an a **My Documents** Section to the main menu for each user. It contains a **Reports** and **Messages** folder. Send, receive, reply to notes or reports sent from other isweb users. This is another great way to make sure that critical information is presented to the appropriate person to make timely decisions.

Another new feature is the ability to run reports to a **Table View** printer with hyper-linking capabilities to further drill down into the detail. Once in Table View, the information can be exported to a spreadsheet for additional analysis.

Check our website for a complete write up on these new features.

Integrasoft Year End

If you are using the Payroll module please get with MicroMeans for proper 4th qtr clear and closing instructions.

Year end is a great time to update your procedure guides to ensure their accuracy.

Share your documentation with us for review and confirmation.

The iSTORE Solution

Create a totally integrated environment. The *integraSoft Internet Shopping* solution eliminates manual transfer of customer order information from the Internet Shopping solution to the Wholesale Distribution software. Orders automatically flow to your ordering system and warehouse departments, saving you money and reducing fulfillment time. And, with integrated shipping functionalities from UPS, FedEx, & SpeedDee, you can print shipping labels, automatically update orders with shipment tracking numbers, and provide the tracking numbers to your customers 24/7.

Your customers can view all open orders and their status 24/7. In addition, they can reprint invoices, view order balances, see the posted date of their last payment, view current open balances, track order shipments through UPS & FedEx, update shipping address information, and update credit card information.

Call us today and we will schedule you for the next iSTORE webcast from Tech Systems.



Other Important Announcements

Windows Version 7 update:

This time last year we were still recommending that new pc's be loaded with Windows XP.

We are happy to report that all the applications necessary to run Integrasoft or isWEB is now compatible with Windows 7.

This includes our third party products like facetwin, facetterm, uniform, odbc from Transoft.

All new servers are now Linux based, and the clients can be either Windows XP, Windows 7 and even Apple MAC pc's.

If your company uses other PC software from other vendors, you should contact them for Windows 7 compatibility prior to purchasing.

If you need assistance in this area, please contact us.

Inventory Management is key to your success:

In today's economic climate, the cost to carry surplus or dead stock items can spell real trouble for many distributors.

The trick is keep the right mix of sku items in the right qty's to maintain high customer service while minimizing the cost to carry inventory.

Accurate inventory levels are crucial, so perform cycle counts daily. Review purchasing requirements and make necessary adjustments.

Only experienced authorized buyers and warehouse personnel should have access to setting up new items. Most dead stock items are purchased that way on day one.

Identifying trends early, running specials, and constantly reviewing procedures can save many distributors big bucks. (white papers available)

Visit our Web Site at www.micrommeans.com

Our mission... Your Growth Is Our Business!

Providing solutions for the wholesale distribution, and manufacturing industries for over 25 years.

Upcoming Holiday Schedule

Thanksgiving November 24th thru 26th
Christmas December 24th
New Years December 31st

Year End is just around the corner, please make sure you have already ordered your W2 forms and have enough backup tapes to perform year end.

What are your 2011 business goals or expectations? Are there any projects that we should be aware or can assist with?

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