

# *integraSoft*

Integrated Distribution Solutions

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**Tech**  
SYSTEMS INC.

### **IntegraSoft Product Overview**

IntegraSoft is an outstanding software product for distributors. The strengths of our product offering are founded in providing the entire solution. The financial, customer service, distribution and production needs required by distributors are rolled into one package. Our intuitive sales analysis reporting is available at the click of a button.

We believe IntegraSoft is the finest software package available today. We are not alone in that thinking. Scott Stratman, President of the Distribution Team, says IntegraSoft is the "best value for the price" in distribution software.

### **IntegraSoft Provides the COMPLETE Solution**

IntegraSoft is a fully integrated, user-friendly software package. Our experiences in working with a variety of different types of distributors have created a product that not only addresses all the typical needs of a distributor but offers "niche" solutions as well.

### **The IntegraSoft suite of software includes:**

#### **Financial & Accounting Modules**

General Ledger, Accounts Receivable, Accounts Payable, Payroll with Direct Deposit.

#### **Inventory Control & Procurement**

Purchase Orders, Inventory Control, Serial Number Tracking, Warehouse Transfers.

#### **Asset Management**

IntegraSoft's Inventory Management system and procedures are some of the best in the industry, using Gordon Graham inventory philosophies. This strategy revolves around timely replenishment, increased inventory turns, and identification of costly dead stock product for disposition.

### **Order Entry and Customer Service**

Order Entry, Pricing, Counter Point of Sale, Kits, WebStore Internet Order.

### **Specialty Applications**

Electronic Commerce (EDI), Production (Build to Stock and Build to Order), Shipping System Interface (UPS), Radio Frequency Order Verification.

### **Productivity Tools**

Sales Analysis, ODBC Data Access, Bar Coding, Integrated FAX capability, Report Writer, Database Tools, Data Export, Label Generation, PC based Graphical Integrated Reporting.

### **IntegraSoft's Value-Added Services include:**

#### **Business Partners**

Networks, shipping systems, bar code technology, and hardware solutions often involve 3rd party software and technical expertise. MicroMeans, Inc. has developed relationships with business partners who can contribute to your total solution.

#### **Support AFTER the Sale**

MicroMeans, Inc. understands the critical role of service in your business. It is the training, the installation services, and support after the sale that make the difference. We set the highest standards and achieve them on a regular basis.



## The Mission:

*IntegraSoft helps YOU focus on profitability*

IntegraSoft provides software solutions that help YOU compete successfully in the marketplace. Increase sales, improve customer service, reduce operational costs and manage assets better. Add to your bottom line!

Join the IntegraSoft team and take your distribution business into the next century.

IntegraSoft takes you from today into tomorrow!

### Strategic

#### Maximize Your Business Profitability

Take decision making to a higher plane • Predict trends • Control your most important assets • Meet the challenges of a changing business environment • Embrace the solutions that make a difference.

### Tactical

#### Strengthen Your Decision-Making Tools

Obtain the information you need when you need it - maximize your efficiency ( Design your own reports ( Export your data to spreadsheets and word processing applications.

### Operational

#### Build A Solid Foundation

Choose the building blocks you need to guide your business ( Implement any combination of IntegraSoft's 30-plus modules ( Enhance your financial tracking, inventory asset management and order processing.

## Focus on Managing Your Biggest Business Challenge

Distributors aren't going out of business because of lack of sales. Instead, they fail to use proven strategies to manage their most important asset, their inventories. IntegraSoft incorporates the advice of leading industry experts.

IntegraSoft employs all the latest inventory management techniques that save you money -- Order Point, Line Point, Economic Order Quantity and Cycle Counting.

*"Rarely have I seen in my consulting career a software company that has the foresight, financial stability, and character to take time off from selling new systems and concentrate on updating their system to become one of the premier solutions for the small to medium-sized distributors. Tech Systems did that and continues to make their solution stronger with each new release."*

Scott Stratman  
The Distribution Team

### Core Modules

Inventory Control  
Order Entry  
Payroll  
Purchase Orders  
General Ledger  
Accounts Payable  
Accounts Receivable  
Inventory Management  
Report Writer

### Add-On Modules

File Writer  
Serialized Inventory  
Shipping Interface  
Check Reconciliation  
Direct Deposit  
Counterpoint  
EDI Interface  
Production Management  
Fax  
and more!

## **MicroMeans, Inc.**

*Business Computer Systems  
Software Solutions*

Visit us on the web at:  
[www.micromeans.com](http://www.micromeans.com)

MicroMeans, Inc. has been serving the business computing community in the Texas area since 1984. We offer a complete range of technology products along with support, training and consulting services.

Our aim is to provide sound business computer solutions backed by a high level of professional support. Our goal is to establish long-term, mutually beneficial relationships with our customers.

MicroMeans, Inc. was founded on the combined strength of our employees who represent unsurpassed experience in the successful implementation of some of the most dynamic client/server distributed systems in the areas we serve. Because of this we are able to offer state-of-the-art products, backed by unequalled support and services for our customers growing and changing needs.

## **MicroMeans, Inc.**

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